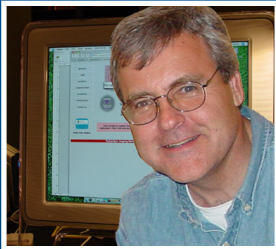


Richardson Imaging Services

The xray problem solvers



MAY 2006
EDITION



Our Vision

I have just returned from our "Vision Imaging Partners" meeting which was held in Denver, Colorado. Denver in the spring is so beautiful, and the snow covered mountains look like you could reach out and touch them! I enjoy our relationship with Vision, which is made up of 60 plus x-ray sales and service companies like us, along with just as many industry manufacturers and providers that supply us with so many of the products we deliver or ship to you every day.

The manufacturers and companies we purchase from set up exhibit booths to show and educate us about new products and services. They also keep us current with industry changes, and believe me, the industry is changing! Vision was formed to support us so that we can be a more effective resource for you. In many cases, the product manufacturers give us more attractive deals and incentives because of our group purchasing arrangement. In all, it is a great group of men and women, who interact, share, and learn from each other.

*Having said all this, the one thing that I always come away with is the excitement of knowing how many different types of products are available to us! For example, the patented StarLite coat type apron with a full .5 mm lead protection that is made with **no lead!** The weight is only 6 to 8 pounds, and feels like nothing! I was presented with a new technology in radiation detection badges called "Thermoluminescent Dosimeter". or TLD for short. Besides being a better way of monitoring your exposure to radiation, it is also less expensive. We now have access to a company who provides affordable solutions to tables and patient positioning products for applications like pain management, bariatrics, radiology, fluoroscopy, ultrasound, and classic clinical examinations.*

There are new products to reclaim your silver, to test your x-ray equipment output, and to computerize your x-ray department. Of course, all of the familiar names participated in the meeting . Kodak, AGFA, Konica Minolta, and AFP are just a few of the participants that we represent providing many options and solutions for everything from film, and film processors, to CR, PACS, and Direct Digital Systems.

I'm excited about the future and the new changes in our industry. We look forward to being there with you, continually finding ways to solve your x-ray problems and service your needs. If the product or service is out there, chances are, we have it! Call us today!

Glenn Richardson
President - RIS

Thanks for visiting us at the K.A.C. Convention in Frankfort, Ky!